

Marco Stimolo

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National Scientific Qualifications

2024 – 2035 📌 Associate Professor in **Political Economy**, 13/A1, SECS-P/01.

2023 – 2034 📌 Associate Professor in **Economic Policy**, 13/A2, SECS-P/02.

📌 Associate Professor in **Public Finance**, 13/A3, SECS-P/03.

Employment

04/10/23 – Present 📌 **Tenured Assistant Professor** in Public Finance
Department of Political Economy and Statistics, University of Siena, Italy.

03/01/23 – 31/09/2023 📌 **Junior Assistant Professor** in Economic Policy
Department of Economic and Social Sciences, Università Politecnica delle Marche, Italy.

16/09/22 – 31/12/2022 📌 **Post Doc** in Political Economy
Department of Political Economy and Statistics, University of Siena, Italy.

01/09/19 – 31/08/2022 📌 **Post Doc** in Political Economy
Department of Economics, Università "Luigi Vanvitelli", Italy.

01/11/14 – 31/05/2015 📌 **Research Fellow** in Political Economy
Department of Economics and Statistics, University "Federico II", Italy.

Education

2014 – 2017 📌 **Ph.D. Public Economics**, Department of Economics and Statistics, University of Salerno, Italy. Thesis: *State-contingent trust and trustworthiness. An experimental investigation*. Level in national classification: Excellent.

2007—2010 📌 **Ph.D. Philosophy and Politics**, Department of Philosophy and Politics, University "l'Orientale", Italy. Thesis: *Social Norms and Individual Identity. A cognitive explanation of norm-based behaviour*. Level in national classification: Excellent.

2006—2007 📌 **Research Fellow**, Italian Institute for Historical Studies "Benedetto Croce", Italy. Research Project: *Ethics and Economics in John Rawls's Theory of Justice*.

1998 – 2003 📌 **B.A. Philosophy**, University of Naples "Federico II", Italy. Level in national classification: 110/110 *cum laude*.

Publications

📌 Conte, A., Sbriglia, P., & Stimolo, M. (2026). Does Organised-Crime Violence Breed Dishonesty? Evidence from a Coin-Flip Experiment: A. Conte et al. *Italian Economic Journal*, 1–32.

📌 Baraldi, A. L., Papagni, E., Stimolo, M. (2024). Neutralizing the tentacles of organized crime. assessment of the impact of an anti-crime measure on mafia violence in Italy. *Journal of Economic Behavior and Organization*, 223, 57–85.

Publications (continued)

- Acconcia, A., Beraldo, S., Capuano, C., Stimolo, M. (2023). Public Subsidies and Cooperation: Evidence from the lab. *B.E. Journal of Economic Analysis and Policy*, 23(3), 727-760.
- Stimolo, M., Beraldo, S., Capasso, S., & Filoso, V. (2022). Consciously Uncertain: A Bayesian Analysis of Preferences Formation. *Games*, 13(1), 14.
- Baraldi, A.L., Immordino G., Stimolo, M. (2022) Mafia Wears Out Women in Power. Evidence from Italian municipalities. *Journal of Economic Behavior and Organization*, 193, 213-236.
- Baraldi, A. L., Immordino, G., Stimolo, M. (2022). Self-selecting candidates or compelling voters: How organized crime affects political selection. *European Journal of Political Economy*, 71, 102133.
- D'Amato, M., O'Higgins, N., Stimolo, M. (2022). On inequality, growth and trust: some evidence from the lab. *Journal of Institutional Economics*, 18(4), 621-636.
- Beraldo, S., Filoso, V., Stimolo, M. (2019). Much ado about extremes: An experimental test of the shaping effect of prices on preferences. *Metroeconomica*, 70(1), 119-143.
- O'Higgins, N., Stimolo, M. (2017). Who do young people trust and why? in Jacqueline O'Reilly, Clémentine Moyart, Tiziana Nazio and Mark Smith (edited by) Youth employment. *STYLE handbook*, 18-20.
- Stimolo, M. (2016). An economic agent in my brain? A critical analysis of multiple-self models in neuroeconomics. *Review of Social Economy*, 74(4), 329-348.
- Beraldo, S., Colombatto, E., Filoso, V., Stimolo, M. (2015). Growth in one (short) lesson. *Journal of Public Finance and Public Choice*, 31(1-2013), 9-19.
- Stimolo, M. (2012). Individual autonomy in evolutionary game theory: defending Sugden against Ross's accusation of eliminativism. *International Review of Economics*, 59(1), 67-80.

Working Papers

- Baraldi, A. L., Immordino, G., Papagni, E., & Stimolo, M. (2023). An Unintended Consequence of Gender Balance Laws: Mafia Fuels Political Violence (No. 693). Centre for Studies in Economics and Finance (CSEF), University of Naples. *Under Review*.
- Conte, A., Sbriglia, P., Stimolo, M. (2023). Organised Crime Violence Makes You Lie Hastily. Evidence from an on-line experiment. SSRN. <https://dx.doi.org/10.2139/ssrn.4326939>. *Under Review*.
- O'Higgins, S. N., Stimolo, M. (2019). Trust and reciprocity in youth labor markets: An experimental approach to analyzing the impact of labour market experiences on young people (No. 2019/24). LEM Working Paper Series. ISSN(ONLINE) 2284-0400.

Work in Progress

- Albertazzi A., Pin P., Stimolo M., Stringhi A., (2024). Fooling Yourself: How narratives shape beliefs.
- Mittone, L., Parisi, F., Stimolo, M., Stringhi A., (2024). Income Mobility, Inequality and Trust. Experimental evidence.
- Aria M., Baraldi A.L., Immordino G., Marino I., Stimolo M. (2024). Predicting Mafia Infiltration in Local Governments with a Machine Learning Approach.

Selected Conferences

- 2025 WINIR Conference, Prague University of Economics and Business.
- 2025 Workshop Experimental Evidence on Crime and Education, University of Siena.
- 2024 BEEN Workshop, University of Turin.
- 2024 ESA European Meeting, University of Helsinki.
- 2024 ASFEE Conference, University of Grenoble.
- 2023 SIE Gran Sasso Institute of Science.
- 2023 SIEP University of Verona.
- 2023 Workshop Southern Europe Experimental Team, University of Valencia.
- 2023 9th BEEN, Ca' Foscari University, Venice.
- 2022 3rd Young Economists of Tuscan Institutions meeting 2022, IMT Lucca.
- 2022 SIE, University of Turin
- 2022 American Study Center Conference: Local Economic Development. Opportunities and constraints, University Luigi Vanvitelli.
- 2022 SITES 2022, University Parthenope.
- 2022 29th Annual Workshop Transitions in Youth, University Luigi Vanvitelli.
- 2022 IDEE MEETING, University of Bologna
- 2022 CIMEO Workshop in Experimental Economics, Sapienza University of Rome.
- 2021 Debates for a New Economy, University "Federico II".
- 2021 SIE (on line).
- 2021 SABE-IAREP conference (on line).
- 2021 Gender Gap Conference 2021 at GRAPE (Group For Research In APplied Economics), University of Warsaw.
- 2021 20th Journées Louis-André Gérard-Varet, University of Marseille.
- 2020 Society for the Advancement of Behavioral Economics (SABE), University of Moscow.
- 2020 11th Southern Europe Experimental Team's Meeting (SEET Workshop 2020), University "Luigi Vanvitelli"
- 2019 Current Trends in Public Sector Research – “Experiments in Public Management Research”, Masaryk University of Brno (CZ).
- 2018 XXXIII Conferenza nazionale di Economia del Lavoro, Università Politecnica delle Marche (Ancona)
- 2018 SABE-IAREP conference, Middlesex University (London).
- 2018 Summer School in Development Economics in Prato (Italy)
- 2018 Prague Conference on Behavioural Sciences.
- 2016 Young Economists Meeting (YEM), Masaryk University of Brno' (CZ).

Projects

- 2024 - present ■ **Narratives**, Project PRIN 2023, Department of Political Economy and Statistics, University of Siena. P.I. Prof. Paolo Pin.
CARES – Confiscated Assets Reuse through Entrepreneurial Startups, Project GRINS (Growing Resilient, INclusive and Sustainable), Department of Political Economy and Statistics, University of Siena. P.I. Prof. Pierpaolo Parrotta.
- 2022 – 2023 ■ **The Economics of Vaccination**, Project PRIN 2020-2023 2017ELHNNJ, Department of Political Economy and Statistics, University of Siena. P.I. Prof. Paolo Pin.

Projects (continued)

- 2019 – 2023 ■ **VALERE: VAnviteLLi pEr la RicErca**, Department of Economics, Università della Campania Luigi Vanvitelli. P.I. Prof. Anna Laura Baraldi.
- 2013 – 2017 ■ **STYLE** (Strategic Transitions for Youth Labour in Europe). Dipartimento di Scienze Economiche e Statistiche, Università di Salerno. P.I. Prof. Niall O'Higgins.
- 2014 – 2015 ■ **REPOS** (Reti, Politiche Pubbliche e Sviluppo). Dipartimento di Scienze Economiche e Statistiche, Università di Napoli Federico II. P.I. Prof. Alfredo Del Monte.

Other Research Activities

Additional training

- 2015 Course on z-tree, University of Bologna. Prof. Maria Bigoni.

Academic Visiting

- 2023 Department of Economics and Statistics, University of Naples Federico II.
- 2013 ESOMAS, University of Turin.
- 2012 Department of Institutional Economics, University of Economics of Prague (VSE).
- 2009 Centre for Philosophy of Social Sciences,
Department of Political and Economic Studies, University of Helsinki.
- 2007 Department of Humanities and Social Sciences, University of Exeter.

Editorial Board Member

Associate Editor of *SAGE OPEN* (2158-2440), Section of Economics.

Guest co-editor for *Games* (2073-4336), Special Issue *Group Behavior*, Section of Behavioral and Experimental Game Theory.

Referee Activity

European Journal of Political Economy.

Review of Law and Economics.

Teaching

- 2023 – present ■ Public Economics (60 hours), Department of Political Economy and Statistics, University of Siena, Italy.
- 2022 – 2023 ■ Introduction to Experimental Economics (2 hours), PhD program of the Department of Economic and Social Sciences, Università Politecnica delle Marche, Italy.
- Political Economy (Macroeconomics) (22 hours), Department of Economic and Social Sciences of the Università Politecnica delle Marche, Italy.
- 2019 – 2023 ■ Public Economics (54 hours), Department of Law of the University Suor Orsola Benincasa, Italy.
- 2019 – 2020 ■ Teaching Assistant for the course in Applied Economics, Department of Law, University Suor Orsola Benincasa, Italy.
- 2010 – 2014 ■ Teaching Assistant in Political Economy, Department of Law, University "Federico II", Italy.
- 2010 – 2011 ■ PhD Course in Behavioural Economics (25 hours), Department of Institutional Economics, University of Economics of Prague (VSE), Czech Republic.

Additional Qualifications

Languages	English (fluent), Italian (native).
Computer Skills	Stata, z-Tree, T _E X environment, Microsoft Office.

References

Prof. Giovanni Immordino
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